

HOOVER WINS TRADE FUND OF \$250,000

House Committee Convinced
by Figures Showing Big
Drop in Exports.

HALVED IN SIX MONTHS

Secretary Plans Develop-
ment With Experts and
More Trade Attaches.

GIVES A WARNING ON OIL

Says America Should Get a
Better Foothold on Outside
Petroleum Deposits.

Special Despatch to THE NEW YORK HERALD.

New York Herald Bureau,
Washington, D. C., May 17.
American export trade has dropped
50 per cent. in the last six months,
a rate considerably greater than that
of Great Britain. Secretary Hoover
informed the House Appropriations
Committee to-day.

As a result, he said, it was im-
perative for Congress to appropriate
\$250,000 to enable the Government to
make a vigorous campaign of trade
development, which amounts to de-
velopment by the House Appropriations
Committee in a deficiency bill reported
to-day. Mr. Hoover disclosed his plan
for a much greater development of
foreign trade through a staff of
trained experts and extension of the
present commercial attaché service.

The Secretary said of oil:
"Our own oil resources are estimated
to hold present production somewhere
from eighteen to twenty years," he said.
"We are now producing 65 per cent. of
the world's oil and we have an esti-
mated proportion of the world's oil bear-
ing territory of from 25 to 30 per cent.
We are not getting our foothold in for-
eign oil fields. The technical bureau of
the Government have developed the
technical material with respect to world
oil resources, but the information as to
what commercial action is necessary is
entirely unorganized."

Mr. Hoover revealed that the Ameri-
can export trade dropped about 18 per
cent. more than that of Great Britain
in the first three months of this year.
The American decrease for March com-
pared with the previous year was 52.2
per cent., while that of Great Britain
with half the producing capacity was
35.8 per cent.

"We have dropped from as high as
\$700,000,000 exports in a single month
to less than \$400,000,000," he said. "Of
course a certain amount of this was
inevitable. One difficulty now is that
a large amount of information comes in
and we are not equipped to give it ade-
quate preparation and distribution. An-
other is that information is collected
abroad by men without expert direc-
tion from home, having in view the par-
ticular necessities of our different indus-
tries."

"Another fresh factor in foreign com-
merce that requires great study is a
new type of foreign combination—com-
binations for imports. The whole buy-
ing of hides and leather for the United
Kingdom is virtually now in one organi-
zation. We have similar combinations
in coal, food, etc., in many directions.
The result is more or less to dictate
prices within the United States. We
must have a general staff of specialists
to work out in cooperation with our own
industries policies and methods by which
we can meet these forces."

"We are dependent to a large degree
on foreign wholesalers. Our foreign dis-
tribution system is a sort of an army
without any soldiers on the front, but
with a good deal of supply trains. With-
out native Americans under the Ameri-
can flag doing our distribution abroad
we cannot hold our own. The only point
at which the Government can enter on
is through a process of information and
instructions to our people to take such
action."

DEFICIENCY BILL CUT HEAVILY BY THE HOUSE

Shipping Board Estimate for
1922 Reduced \$109,000,000.

WASHINGTON, May 17.—Allowances of
\$11,852,000 to the Shipping Board, \$15,-
000,000 to the Federal Board for Voca-
tional Education, \$5,710,000 to the War
Risk Insurance Bureau and \$3,492,000 to
the naval establishment are chief items
of the second deficiency bill, reported to-
day by the House Appropriations Com-
mittee. It carries \$100,650,000—approx-
imately \$120,000,000 less than depart-
mental estimates, those of the vocational
board and the War Risk Bureau being
practically the only ones not slashed.

The Shipping Board was granted \$36,-
852,000 sought to meet deficiencies until
July 1, but its estimate of \$134,000,000
additional for the coming fiscal year was
cut to \$25,000,000.

The navy provision includes \$5,000,000
for fuel and \$244,000 to complete the
Norfolk dry dock. The committee cut
out \$1,500,000 for improvement of navy
yards, and \$400,000 for the Key West
station.

CLOSER UNION IS URGED WITH SOUTH AMERICA

Venezuelan Minister Seeks
Broader Trade Basis.

PHILADELPHIA, May 17.—Closer union
between the United States and South
American countries, particularly in com-
mercial and industrial fields, was urged
here to-day by Esteban Gil Borges,
Venezuelan Minister of Foreign Affairs.
He expressed a hope for increased ship-
ping facilities from this port to his
country.

The South American statesman and
his staff were guests of the city to-day.
Accompanied by Rodolfo Wazamaker,
John Barrett of the Pan-American
Union and Alva B. Johnson, president
of the Philadelphia Chamber of Com-
merce, the party was received by Mayor
Moore and his cabinet. Later they vis-
ited Independence Hall and Girard
College. The South Americans were en-
tertained to-night by local business men.

SALESMAN

(27), personality and ambition, is
looking for something bigger; now
selling machinery for nationally
known firm. If you have anything
to offer I would like to talk with
you. K 521 Herald, 280 Broadway.

MILLION A YEAR IN TRIBUTE PAID MEXICAN GAMBLERS

American Dollars Rolling Into Coiffers, and Juarez Will
Build New Free Rio Grande Bridge to Make
Access From El Paso Easier.

Special Despatch to THE NEW YORK HERALD.

New York Herald Bureau,
Washington, D. C., May 17.

American dollars are rolling into the
coffers of the State of Chihuahua,
attracted by the gambling concessions of
the city of Juarez, according to figures
furnished by the Commerce Department
to-day.

The tribute Americans are paying to
the attractions of the roulette wheel, the
faro table, the flat foot contrivance and
all the other gambling paraphernalia
amounts to \$1,000,000 a year. The Com-
merce Department report shows that
for six months \$500,000 of United States

CONTINENTAL U. S. HAS 105,710,620 POPULATION

Gain of 27,512 Since October
Is Reported.

WASHINGTON, May 17.—Final statis-
tics placing the total population of con-
tinental United States at 105,710,620, or
27,512 more than announced last Oc-
tober, when preliminary figures were
given out, were submitted to-day to
Speaker Gillett of the House of Repre-
sentatives for appropriation purposes
by Director William M. Stewart of the
Bureau of the Census.

Final figures place the total popu-
lation of the outlying possessions of the
United States at 12,148,738, which brings
the population of the entire country and
its possessions to 117,859,358.

Census figures for 1920 made public
to-day gave Kentucky a population of
2,150,560 whites, an increase for the
decade of 7.5 per cent. and 235,538 ne-
groes, a decrease of 3.8 per cent. Other
races were: Indians, 57; Chinese, 62;
Japanese, 9; all others, 4, and of the

total population 1,227,494 were males
and 1,189,186 females.
Similar figures for Kansas showed
1,708,906 whites, 57,826 negroes, 2,576
Indians, 68 Chinese, 52 Japanese and 39
all other, the total being divided into
909,221 males and 860,636 females.
For Connecticut the figures were
1,358,122 white, 21,048 negroes, 159 In-
dians, 846 Chinese, 102 Japanese and 26
all other, 686,335 of the total population
being males and 685,296 females.

SUN SPOTS IGNORE EARTH.

WASHINGTON, May 17.—Sun spots do
not control terrestrial weather, but are
more or less related to auroras, earth
currents and terrestrial magnetism, ac-
cording to the United States Weather
Bureau. If there is any relation be-
tween terrestrial magnetism and auroras,
on the other hand, and the weather on
the other, a statement issued to-day
said, it was quite obscure.
Discussing sun spots, the statement
said a time of minimum sun spottedness
is just beginning and will continue from
one to three years and the present spot
is only one of a number of outbursts
which may be expected during that
period.

RACING WITH COURT TO LAND ITS CABLE

Western Union Seeks to Com-
plete Line Before Law
Is Settled.

CONGRESS ASKED TO AID

Secretary Hughes Urges Pas-
sage of Bill Giving Control
to President.

Special Despatch to THE NEW YORK HERALD.

New York Herald Bureau,
Washington, D. C., May 17.

Secretary Hughes has advised Con-
gress that "an emergency of unusual
importance exists" in the Government's
fight against the proposed landing of
the Western Union Barbados cable at
Miami, and that therefore it is impera-
tive that undisputed power be given to
the President by legislative enactment
to control all cable landings.

This was shown in a report of the
House Interstate Commerce Committee
on the Kellogg bill giving to the Presi-
dent the power which Mr. Hughes asks.
It is clear the State Department has
determined to make every effort to pre-
vent landing of the cable and the report
indicates the committee has information
that the company is seeking to bring
the cable up out of the water before the
enactment of the bill.

The company is blocked at present by
the pendency of a case in the Supreme
Court which will determine whether
before the passage of the Kellogg bill
the President had control over cable
landings. The court failed to announce
its decision on this point yesterday.
It was reported that the company then
was ready to bring up the cable within
a few hours after a favorable decision.
The court will not meet again until
May 31 to announce decisions, and the
Secretary of State is anxious that the

legislation be passed before that time.
In accordance with his wishes the bill
will be taken up in the House to-morrow
and probably passed. The bill already
has been passed by the Senate.

That part of the committee's report
dealing with the expressed wishes of the
present Administration as voiced
through Secretary of State Hughes
reads:

"Your committee deems it proper to
say that the last as well as the present
Administration, speaking through the
Department of State, has expressed ap-
proval of the underlying principle of the
bill; that the power to deal with the
matter of submarine cable landings and
operations shall be vested in the Presi-
dent. It is also thought by the present
Secretary of State that in view of the
litigation an emergency of unusual im-
portance exists and that Congress should
take appropriate action in the premises
at the earliest convenient moment. He
has so advised the committee.

"American cable companies have been
and are now obliged to submit to vari-
ous terms and conditions imposed by
foreign governments. If this nation is
to be saved from humiliation and its in-
terests and welfare are to be protected
similar concerns desiring to establish
cable connections with our shores should
be required to submit to such conditions
as will protect our national rights. It is
thought by your committee that this bill
will accomplish that purpose in a broad
and comprehensive way."

NEW BUILDING GRAFT INDICTMENTS SOUGHT

Daugherty Confident of Fur-
ther Actions Here.

Special Despatch to THE NEW YORK HERALD.

New York Herald Bureau,
Washington, D. C., May 17.

New indictments in New York are ex-
pected by the Department of Justice in
connection with graft and conspiracy
charges growing out of the building in-
vestigation.

Attorney-General Daugherty stated
to-day his department was still active
and discouraged and further action
may be expected in New York, Chicago
and possibly other cities.

The Attorney-General stated that con-
ditions in the building industry in New
York and other cities were greatly im-
proved and it was now possible to
undertake operations without a hold up.



G O L F
IF THE TIME WERE TAKEN TO ANALYZE THE
CHARACTER OF THE FIFTY-DOLLAR GOLF SUIT
PUT FORWARD BY FINCHLEY ALL DOUBT RELATIVE
TO ITS DESIRABILITY WOULD PROMPTLY VANISH.

FIFTY DOLLARS

CUSTOM FINISH WITHOUT
THE ANNOYANCE OF A TRY-ON

READY-TO-PUT-ON
TAILORED AT FASHION PARK

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Own the car
whose reliability
of performance
is a motoring tradition
of more than twenty years

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LINCOLN

M O T O R C A R S

**More Lincoln Motor Cars were sold
during the past six months than any other
car selling at an equal or higher price; in fact,
Lincoln sales nearly reached—if they did not
exceed—the sales of any two others combined.**

Isn't it difficult to im-
agine a more impressive
tribute, or stronger testi-
mony to increasing pres-
tige?

Isn't it significant that
this growing clientele is
composed, for the greater
part, of the more sub-
stantial citizens?

Isn't it more signifi-
cant that many of them,
at first, had no intent to
purchase, because they al-
ready possessed the finer
types of cars that were
hitherto available?

And isn't it still more
significant that in numer-
ous instances they have
added the second LINCOLN
car, some the third, sev-

eral the fourth, and in one
family the fifth?

The simple fact is, that
when motorists came to
realize that the LINCOLN is
actually a new develop-
ment; when they experi-
enced for themselves its
new riding and driving ease
and awakened to its un-
matched travel capabili-
ties; when they discerned
its elements which make
for added years of consis-
tent service, then the
desire for LINCOLN car
possession seemed irre-
sistible.

All of which would
indicate unanswerable
evidence of the trend of
fine car buying.

LINCOLN MOTOR COMPANY DETROIT, MICHIGAN

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